

aircitypost

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To whom it may concern,

Logistics by its very nature is a complex, shifting, and unpredictable process. The ability to create a software application for a freight forwarding company seeking to participate in the fast moving International e-commerce shipping market takes an extraordinary company.

I confidently recommend the XLM Shop led by its founder Suren Ter Saakov for any project requiring logistic software projects. Suren and his team have the ability to research, plan, implement, and most importantly, communicate with the client in ways that are understandable and concise.

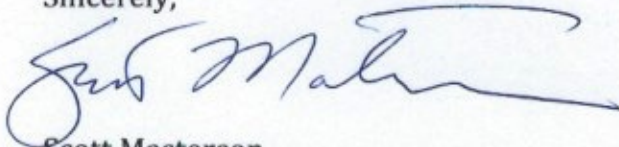
Suren has worked with Forbes, my former company, on many IT projects but none more important than the Forbes website's editorial redesign that has become the mainstay of our web business. He led a team of programmers that created new capabilities to our web pages as well as streamlined the entire web content infrastructure.

At aircitypost, XLM Shop led the drive to take a mature freight forward company into the world of e-commerce. They created a scalable and flexible database capable of interfacing with any client software as well as creating unique tools for our clients.

Suren has a tremendous capacity for absorbing details and an intuitive grasp of complex situations. He has the clarity of purpose that will make him valuable on any IT project he is involved with.

I strongly endorse him and his XLM Shop team as IT professionals.

Sincerely,



Scott Masterson

COO

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